

Your 3 most important decisions

Throughout the course of the day, you will make 35,000 decisions, according to the authors of *Do Big Things: The Simple Steps Teams Can Take to Mobilize Hearts and Minds and Make an Epic Impact*.

The most important decisions, and the ones that will lead to your success, are as follows:

The Activator Decision. You will choose to bring out the best in others in any situation.

The Contributor Decision. You will choose to bring your best to any situation—regardless of whether other people bring their best.

The Connector Decision. You will choose to work with other people across the business, regardless of their department, level or role, to deliver a shared objective.

Action item: Think about the choices you made this week. Were you an Activator, Contributor or Connector? If not, what was the outcome? What could you have done differently? Commit to keeping these decisions in mind going forward.